ARELLANO VENTURES LLC

Leadership. Strategy. Execution. Impact.

CAPABILITY STATEMENT

Government & Public Sector Solutions

COMPANY OVERVIEW

Arellano Ventures LLC supports agencies and prime contractors with IT operations, cybersecurity, modernization, and executive advisory services. AV draws on 28 years of founder experience across federal, military, and public sector environments.

CORE COMPETENCIES

- **Cybersecurity Governance & ATO Readiness.** RMF/NIST alignment, authorization support, audit remediation, policy, and risk management.
- **Enterprise IT Operations.** Networks, servers, data centers, IT service management, endpoints, identity, and end-user support.
- **Cloud & Microsoft 365.** Migration, administration, hybrid cloud planning, collaboration, and modernization roadmaps.
- **Program & Acquisition Support.** Requirements, portfolio planning, vendor oversight, COR support, and budget execution.
- **Executive & Organizational Advisory.** CIO/CISO advisory, strategy, governance, change, and leadership development.
- **Operational Resilience.** Continuity and disaster recovery planning, emergency IT support, and process improvement.

EXECUTIVE LEADERSHIP EXPERIENCE

Roy Arellano, Founder & CEO | Former GS-14 federal IT executive

- **U.S. EPA Region 9 (2023-2026).** Supported ~900 personnel; managed a $3.5M-$4M annual portfolio and 9 federal / 12 contract staff; restored a one-year ATO; migrated ~900 users to Microsoft 365.
- **U.S. Air Force, 412th CS (2019-2023).** Led 40 staff supporting 300 servers and 2.4 PB of data; oversaw ~$30M in assets; built the cyber quality assurance program.
- **State of Hawaii, Dept. of Taxation (2017-2019).** Supported $60M modernization; reduced critical vulnerabilities 91%; led remediation of 456 IRS safeguards findings.
- **U.S. Indo-Pacific Command (2015-2017).** Led 60+ personnel across four branches; managed ~$2.8M in resources supporting a $21M annual C4I portfolio.
- **U.S. Forces Japan (2011-2015).** Directed $2.7M data center modernization; received the DoD Joint Civilian Service Commendation Medal.
- **Military service.** U.S. Marine Corps Sergeant / Data Technician; Navy Reserve Lieutenant / Information Dominance Warfare Officer; 20+ years combined service.

Experience and results reflect the founder's prior government employment and military service, not AV corporate contract performance. No agency endorsement is implied.

COMPANY DATA

Headquarters: Atlanta, Georgia
Business type: Small business
UEI: PA5JAN3C9GP5
CAGE: Pending assignment
SAM.gov: Submitted, activation pending

OWNERSHIP

Service-disabled veteran-owned
Minority-owned
Ownership is self-reported.

SBA SDVOSB certification: Application pending.

NAICS | TARGET CATEGORIES

541512 - PRIMARY
Computer Systems Design Services

541519 Other Computer Related Services
541513* Computer Facilities Management
541511 Custom Computer Programming
541611 Administrative & General Management Consulting
541618 Other Management Consulting
611430* Professional & Management Development Training

PSC | TARGET CATEGORIES

DJ01 IT Security & Compliance Support
DD01 IT Service Delivery Support
DF01 IT Management Support
DE01 Help Desk & End User Support
DG01 Network Support
R408* Program Management / Support

* Additional capability categories.
Code descriptions abbreviated.

WHY TEAM WITH AV

Federal mission insight; military leadership; DAU-trained COR; practical strategy through execution.

Government & Teaming Inquiries
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